









INSTITUTE

Insurance Coverage and Claims

April 10-12, 2013 Swissôtel Chicago Chicago, Illinois

IN-HOUSE SPEAKERS INCLUDING

Arnold F. **D'Angelo**, Jr. Zurich North America

Beth Zaro Green

Petrina R. Johns The Hanover Insurance Group

Keith Marxkors State Farm Insurance and Financial Services

Kathleen M. Waters Farmers Insurance

> DRI delivers resources to build your practice

The Insurance Coverage and Claims Institute is DRI's flagship conference for coverage counsel and

Insurance professionals. The conference provides insurance professionals and their attorneys with practical advice and the tools needed to stay on the cutting edge of their specialty. You will hear from industry leaders on the most challenging issues they face this year and what is on the horizon. Speakers will discuss recent court rulings, national claims trends, the regulatory climate, and ethical issues. The presentations will dig down into the complexities of the practice—multiple claimants, tenders of coverage, insurer vs. insurer, mass actions/class actions/multidistrict litigation, Coverage B, claim investigation pitfalls, litigation techniques, and more. The conference will help sharpen your skills and raise your levels of awareness, while networking with senior claims executives and experienced coverage counsel from across the nation.



James W. **Bryan** Program Chair



Jennifer S. **Muse** Program Co-Vice Chair



Robert B. **Jaskowiak** Program Co-Vice Chair



Michael M. **Marick** Committee Chair



Audrey A. **Seeley** Committee Vice Chair



Michael F. **Aylward** Law Institute

WHAT YOU WILL LEARN

- Significant challenges for insurers in 2013
- Coverage considerations for claims involving multiple claimants and parties
- Practical tips for complex coverage litigation
- Hot topics in personal and advertising injury coverage
- Ethics in tripartite relationship, social media investigations, and independent counsel
- Troublesome issues in claim investigations, privacy, and fighting fraud

PROGRAM SCHEDULE

WEDNESDAY, APRIL 10, 2013

Boarding Pass Kiosk

SPONSORED BY Burnham Brown

1:00 p.m. Registration

2:00 p.m. Resolving Issues Involving Multiple Claimants/ Multiple Parties: The Practical Dos and Don'ts

> Ms. Carmel will explore what information must be in the reservation of rights letters, sort through the issues involving primary and excess coverage, address when pre-litigation counsel and experts should be retained, discuss the duties owed to the insureds, and more.

Rina Carmel, *Musick Peeler & Garrett LLP*, Los Angeles, California

3:00 p.m. How to Avoid Extra-Contractual Exposure with Multiple Claimants and Parties

An insurer that is faced with claims involving multiple claimants or multiple parties must conduct an adequate investigation and respond appropriately. What does this mean? How does an insurer avoid a bad faith claim or punitive damages? What does an insurer do when it lacks sufficient policy limits to pay multiple claimants? Can the insurer withdraw when the policy limits are exhausted? These questions, and more, will be answered.

Denise Brinker Bense, *Cozen O'Connor PC*, West Conshohocken, Pennsylvania

Petrina R. Johns, *The Hanover Insurance Group*, Chicago, Illinois

4:00 p.m. Mediation and Settlement of Claims Involving Multiple Claimants and Parties

Counsel for the insurer and the policyholder will square off and discuss the need to select the perfect mediator, the role of coverage counsel, and the importance of preparing an appropriate settlement strategy, an innovative presentation, and the significance of pre-mediation letters.

Jill B. Berkeley, *Neal Gerber & Eisenberg LLP*, Chicago, Illinois

Andrew Miller, *Clyde & Co US LLP*, San Francisco, California

- 5:00 p.m. Adjourn
- 6:00 p.m. Networking Reception SPONSORED BY Meagher & Geer PLLP Selman Breitman LLP

THURSDAY, APRIL 11, 2013

Boarding Pass Kiosk SPONSORED BY Burnham Brown

7:00 a.m. **Registration**

7:00 a.m. Continental Breakfast SPONSORED BY Jeff Kichaven Commercial Mediation

8:00 a.m. First-Time Attendees Breakfast

INSURANCE LAW COMMITTEE CHAIR | Michael M. Marick

8:15 a.m. Welcome and Introduction Michael F. Aylward, Morrison Mahoney LLP,

Boston, Massachusetts

Michael M. Marick, Meckler Bulger Tilson Marick & Pearson LLP, Chicago, Illinois

James W. Bryan, *Nexsen Pruet PLLC*, Greensboro, North Carolina

8:25 a.m. Coverage 2013: The Most Challenging Issues for Insurers and a Look over the Horizon

Two executives who handle coverage issues nationally will discuss the type of claims that concerns them most—is it cyber coverage, security breaches, social media issues, nano technology, climate change, construction defects, asbestos, or environmental claims? What are the most pressing bad faith issues?

MODERATOR | Michael M. Marick, Meckler Bulger Tilson Marick & Pearson LLP, Chicago, Illinois

PANEL

Arnold F. D'Angelo, Jr., *Zurich North America*, Schaumburg, Illinois

Kathleen M. Waters, Farmers Insurance, Westlake Village, California

9:15 a.m. Insurer v. Insurer: Primary/Excess, Subrogation/Contribution

Insurers often square off against each other, whether it is the excess insurer blaming the primary for failing to settle or one insurer seeking reimbursement from another. Insurers take out their "hammers" and fight "dropping down," and wonder when umbrella policies can be forced to act as primary policies. What are the practical realities of such disputes, common strategies, and the pitfalls to avoid?

Neil H. Selman, *Selman Breitman LLP*, Los Angeles, California

10:00 a.m. Refreshment Break

SPONSORED BY **Rimkus Consulting Group Inc.**

10:15 a.m. Use of Experts in Coverage Litigation

Frequently called upon to sway the jury in high stakes litigation, expert witnesses can make or break your case. Learn how to select the appropriate expert, what it takes to defeat motions to strike the expert's testimony, motions in limine to exclude the expert, and how to prepare your expert for deposition and trial.

Theodore A. Howard, *Wiley Rein LLP*, Washington, D.C.

υ

11:10 a.m. Tenders of Coverage/Tenders of Defense

Tendering a claim to another insurer or contractual indemnitor is a loaded concept. Additional insureds tender claims all the time. Ms. Hanson will cover what constitutes a tender and what is notice, sharing of defense costs, recovery of pre-tender fees, estoppel principles, the "other insurance" clause, priority of coverage, and defense conflicts.

Laura J. Hanson, *Meagher & Geer PLLP*, Minneapolis, Minnesota

12:00 p.m. Lunch (on your own)

1:15 p.m. Ethical Considerations in the Tripartite Relationship

What are the ethical challenges counsel faces when retained by an insurance company to represent a policyholder, whether outside counsel or staff counsel? The discussion will focus on appropriate strategies for claims and other professionals dealing with the challenges.

MODERATOR | William K. McVisk, Johnson & Bell Ltd., Chicago, Illinois

PANEL

Beth Zaro Green, A/G, New York, New York

Keith Marxkors, CPCU, CLU, CHFC, FLMI, State Farm Insurance and Financial Services, Chicago, Illinois

2:15 p.m. Mass Torts/Class Actions/MDLs

Litigation involving mass torts, class actions, and MDLs are complicated and interrelated. Learn what happens in these cases, the challenges, defense strategies, and how to deal with exposure beyond the policy limits. Ways to avoid these kinds of claims and the impact of cases such as *Wal-Mart v. Dukes* will be explored.

Charles L. "Chase" Chassaignac IV, *Porteous Hainkel and Johnson LLP*, Baton Rouge, Louisiana

3:05 p.m. Refreshment Break sponsored by Nelson Architectural Engineers Inc.

3:20 p.m. Depositions of Insurance Company Executives, Adjusters, and In-House Counsel

Good insurance company representatives' depositions are key to any successful coverage or bad faith case. Hear how to prepare for these depositions to minimize witness stress, insure good results, and protect against disclosure of attorneyclient and work product protected information.

J. Pablo Cáceres, Butler Pappas Weihmuller Katz Craig LLP, Tampa, Florida

4:15 p.m. Effective Jury Selection in Coverage Cases

Picking a jury is critical. How can you make a good impression on the prospective jurors? Should you ask the loaded questions? How do you know whether a juror likes or dislikes your client? An experienced trial lawyer will offer insight.

David P. Pearson, *Winthrop & Weinstine PA*, Minneapolis, Minnesota

- 5:05 p.m. **Insurance Law Committee Meeting** (open to all)
- 6:00 p.m. Networking Reception SPONSORED BY Butler Pappas Weihmuller Katz Craig
- 7:30 p.m. **Dine-Arounds** | Join colleagues and friends at selected restaurants for dinner (on your own). More details on-site.

FRIDAY, APRIL 12, 2013

| | 1, AFINE 12, 2013 |
|-----------|--|
| | Boarding Pass Kiosk |
| | sponsored by Burnham Brown |
| 7:30 a.m. | Registration |
| 7:30 a.m. | Continental Breakfast |
| | SPONSORED BY RGL Forensics |
| 7:30 a.m. | In-House to In-House Breakfast SPONSORED BY DRI Corporate Counsel Committee |
| 8:25 a.m. | Announcements |
| | James W. Bryan, <i>Nexsen Pruet PLLC</i> , Greensboro, North Carolina |
| | |

TRACKS Friday, 8:30 a.m.-12:30 p.m. (choose one)

| | Personal and Advertising Injury | Claim Investigation, Privacy, and Fraud in First- and Third-Party |
|-----------|---|---|
| 8:30 a.m. | Hot Topics in Coverage B Litigation | Navigating the Regulatory Landscape |
| | Litigation involving Coverage B is on the rise and many people are wondering: is this claim covered? This ses- sion will explore whether Coverage B applies to data breaches, invasion of privacy claims, wrongful col- lection and use of information, constructive eviction, product disparagement, wrongful conviction/long term imprisonment, and more. Laurie A. Kamaiko, Edwards Wildman Palmer LLP, New York, New York | Each state's approach towards enforcement and compli- ance is constantly changing. Understanding the drivers of enforcement is key to compliance and resolution. Hear New York's former superintendent of insurance comment on positive resolution, including the insurer's obligation to share information with the policyholder and other in- formation with the regulators, and the interplay with pri- vacy laws, particularly if there is a criminal investigation. James J. Wrynn, <i>Goldberg Segalla LLP</i> , New York, New York |

| 1 | υ |
|---|------------------|
| | J |
| | \overline{O} |
| | _ |
| | G) |
| | J |
| | \triangleright |
| | <u>र</u> |
| | 2 |
| , | ഗ റ |
| | \cap |
| | |
| | Т |
| | Π |
| | _ |
| | \cup |
| | $\underline{}$ |
| | $\underline{}$ |
| | $\underline{}$ |
| | $\underline{}$ |

| TRACKS | Friday, 8:30 a.m12:30 p.m. (choose one-continued) |
|--------|---|
|--------|---|

| | Personal and Advertising Injury | Claim Investigation, Privacy, and Fraud in First- and Third-Party |
|------------|---|---|
| 9:15 a.m. | Challenges Involving Allocation of Covered and Noncovered Claims When a claim presents both covered and noncovered claims, do insurers need to split their files between defense and coverage? If so, how? Who has the burden to establish what portion of the defense costs are owed? How will the allocation be made? Bruce D. Celebrezze, Sedgwick LLP, San Francisco, California | Ethical Use of Social Media in Claim Investigations The Internet is a valuable investigatory tool but it has legal and ethical limits. This session will explore the permissible limits of inquiries on the Internet, including the use of social networking sites, statutory and reg- ulatory issues implicated in investigations, and issues involving privacy. Dan D. Kohane, <i>Hurwitz & Fine PC</i> , Buffalo, New York |
| 10:00 a.m. | Is There Coverage for Intellectual Property Infringement Claims? The redefining of "personal and advertising injury" by some insurers and the development of various policy exclusions have significantly impacted the extent to which a CGL policy encompasses IP infringement claims. How do courts construe these policy terms? What effect do these provisions have on IP infringe- ment claims? Is there "personal and advertising injury" coverage for IP infringement claims? What other poli- cies may provide coverage? Daniel I. Graham, Jr., Bates Carey Nicolaides LLP, Chicago, Illinois | Detecting and Defeating Organized Fraud Rings Detecting and defeating organized fraud involving claimants, lawyers, and health care providers is a real challenge. These multi-party operations evolve quickly, are difficult to detect, and lead to increased insurance costs. New software technology, good old fashioned investigation, better coordination with law enforcement, and affirmative litigation to recover costs and enjoin the perpetrators are effective tools in defeating ring activity. Ross O. Silverman, Katten Muchin Rosenman LLP, Chicago, Illinois |
| 10:45 a.m. | Refreshment Break SPONSORED BY Rimkus Consulting Group Inc. | Refreshment Break SPONSORED BY Rimkus Consulting Group Inc. |
| 11:00 a.m. | Ethical Issues When Advertising Injury Litigation Involves Independent Counsel Independent counsel often defend the insured in high- stakes advertising injury litigation. Understanding the ethical obligations of independent counsel and insur- ance defense counsel can be difficult for the claims pro- fessional, insureds, and counsel. Mari Henry Leigh, Meckler Bulger Tilson Marick & Pearson LLP, Chicago, Illinois | Mishandled Investigations and Their Unique Challenges in Litigation Fruits of internal investigations go sour. Key personnel leave the company. Discovery battles erupt over claim and in-house counsel files. Bad faith allegations and punitive damages are claimed. These topics, and oth- ers, will be covered. Helen Johnson Alford, Alford Bolin Dowdy LLC, Mobile, Alabama |
| 11:45 a.m. | Exclusions and Defenses to Coverage Coverage B of the CGL policy contains a variety of exclu- sions and defenses that may apply to claims asserted under that portion of the policy. These include the breach of contract exclusion, the "knowing violation" exclusion, and the "prior publication" exclusion. | To Rescind or Not to Rescind Ms. Meyers will highlight recent case law and litigation strategies for addressing fraud and material misrepre- sentations by the insured-applicant on the insurance applications and by the insured post-claim reporting. The unique burdens an insurance carrier faces when it |
| | Mr. Weiss will focus on these and general coverage defenses in response to a Coverage B claim. Bryan M. Weiss , <i>Murchison & Cumming LLP</i> , Los Angeles, California | seeks to rescind the insurance policy based upon fraud will also be covered. Michelle M. Meyers , <i>Burnham Brown PLC</i> , Oakland, California |

FACULTY

Helen Johnson Alford, a senior member of Alford Bolin Dowdy LLC in Mobile, Alabama, focuses on alternative dispute resolution, construction claims, extra-contractual and bad faith law, insurance coverage, product liability, workers' compensation, and complex litigation. Ms. Alford is a member of DRI, the FDCC, and a past president of the Alabama Defense Lawyers Association.

Michael F. Aylward is a senior partner in the Boston office of Morrison Mahoney LLP. For three decades, he has represented insurers and reinsurers in insurance coverage disputes throughout the nation. He is the chair of DRI's Law Institute and a former chair of the Reinsurance, Excess and Surplus Lines Committees of both the FDCC and IADC.

Denise Brinker Bense, a member with Cozen O'Connor PC since 1987, practices in the West Conshohocken, Pennsylvania, office. Her litigation practice includes life-science matters for medical device and tissue processing companies and hospitals; class action litigation; contractual and extra-contractual litigation relating to professional medical liability, asbestos, and disaster recovery (Hurricane Hugo).

Jill B. Berkeley, a partner with Neal Gerber & Eisenberg LLP in Chicago, is the chair of its insurance policyholder practice group. Ms. Berkeley has concentrated her insurance litigation practice on the representation of policyholders and claimants in coverage disputes involving all types of commercial insurance.

James W. Bryan, a member of Nexsen Pruet PLLC in its Greensboro, North Carolina, office, is co-chair of its insurance litigation practice group and insurance bad faith defense group. For 24 years, Mr. Bryan has concentrated on civil litigation, primarily insurance coverage, extra-contractual/bad faith, trucking accidents, and premises liability.

J. Pablo Cáceres, a partner at Butler Pappas Weihmuller Katz Craig LLP in Tampa, Florida, is a member of its property and extra-contractual practice departments. He litigates insurance and commercial matters, including large loss hurricane claims and appraisals. Mr. Cáceres has successfully handled appeals in both state and federal court.

Rina Carmel, senior counsel at Musick Peeler & Garrett LLP in Los Angeles, represents insurers in bad faith and complex coverage litigation. Her expertise includes coverage analysis under all types of liability and property policies on a national basis, and counseling insurers on coverage issues and claims administration for challenging claims.

Bruce D. Celebrezze, chair of Sedgwick LLP's Insurance Division, represents international, national, and regional primary and excess insurers and reinsurers, with an emphasis on litigating coverage issues arising out of complex third-party casualty and first-party property disputes, as well as life, health, and disability claims. Mr. Celebrezze is a senior director of the FDCC and a member of DRI.

Charles L. "Chase" Chassaignac IV is the resident managing partner of the Baton Rouge, Louisiana, office of Porteous Hainkel and Johnson LLP. His practice includes the defense of insurance companies in personal injury, insurance coverage, toxic tort, premises liability, product liability, property, and bad faith/extra-contractual cases.

Arnold F. D'Angelo, Jr., Chief Claims Counsel of Zurich North America in Schaumburg, Illinois, leads Zurich's Claims Legal group, which directs Zurich's strategy in coverage and extracontractual litigation involving policyholders. Prior to joining Zurich, Mr. D'Angelo served as associate general counsel for litigation with Takeda Pharmaceuticals NA.

Daniel I. Graham, Jr., a partner with Bates Carey Nicolaides LLP in Chicago, represents insurance companies in coverage disputes, with an emphasis on intellectual property infringement claims. Mr. Graham was recognized by *Chambers USA* as an "Up and Coming Individual" in 2012 and 2011 in insurance dispute resolution.

Beth Zaro Green is the senior vice president of litigation management at AIG in New York City and the managing attorney of the Law Offices of Beth Zaro Green. The law office serves as in-house counsel, responsible for directly litigating all types of insurance coverage matters on behalf of AIG in New York and New Jersey state and federal courts.

Laura J. Hanson, a partner at Meagher & Geer PLLP in Minneapolis, focuses on commercial insurance coverage, especially environmental and construction defect claims and litigation. In addition to her state and federal court trial experience, she has appeared in three state supreme courts and four federal circuit courts of appeals.

Theodore A. Howard, a partner in the insurance group of Wiley Rein LLP in Washington, D.C., represents domestic and global insurers in complex coverage matters and disputes. He has been recognized as a "D.C. Super Lawyer" by *Law & Politics*. Mr. Howard serves as one of the managing editors of *Coverage*, an ABA journal.

Robert B. Jaskowiak, the director of Home Office Claims at Federated Mutual Insurance Company in Owatonna, Minnesota, is responsible for the development and training of claims personnel; technical support to Federated's 290 claims personnel across nine service office locations; effective management of losses, loss reserves, and expenses; and continuous improvement of processes and procedures.

Petrina R. Johns is a liability manager at the Hanover Insurance Group in the Chicago claim office, where she oversees handling of liability claims in 13 states and serves as personal injury protection and medical payments unit manager for 22 states. She has over 10 years' experience handling personal lines and commercial lines claims and is also a licensed attorney. Laurie A. Kamaiko is a partner in the New York City office of Edwards Wildman Palmer LLP, and is a member of their Insurance and Reinsurance Department. Her practice focuses on advising insurers, reinsurers, and other companies in the insurance industry on issues involving coverage, claims handling, extra-contractual exposures, and cyber and privacy risks.

Dan D. Kohane of Hurwitz & Fine PC in Buffalo, New York, is a nationally recognized insurance coverage counselor who serves as an expert witness, conducts training, consultation and inhouse seminars on this highly specialized practice. Mr. Kohane produces *Coverage Pointers*, a dynamic bi-weekly e-newsletter summarizing important insurance coverage decisions in New York state courts with overviews of other jurisdictions.

Mari Henry Leigh, a partner with Meckler Bulger Tilson Marick & Pearson LLP in Chicago, serves as chair of its legal audit practice group. She focuses on litigation management, attorney fee reimbursement and disputes (including those related to independent counsel), and professional liability. Ms. Leigh is a frequent author and speaker on ethics, billing guidelines, the tripartite relationship, litigation management, and independent counsel issues.

Michael M. Marick is a founding partner of Meckler Bulger Tilson Marick & Pearson LLP, a Chicago-based firm with offices in Dallas, Phoenix, and San Francisco. He has a nationwide coverage litigation practice, is a frequent author and speaker on insurance topics, and for many years taught a law school course on insurance law. Mr. Marick is the chair of DRI's Insurance Law Committee.

Keith Marxkors, CPCU, CLU, CHFC, FLMI, has been with State Farm Insurance and Financial Services for 25 years in the Property and Casualty Claim Department. He has led claim operations in Missouri, Indiana, and Illinois, and is currently overseeing personal line auto litigation in metro Chicago. He is a member of DRI, the ABA, the Society of CPCU, and the Society of Financial Service Professionals.

William K. McVisk, a shareholder at Johnson & Bell Ltd. in Chicago, focuses on complex insurance coverage litigation and medical malpractice defense. He is admitted to practice in Illinois and Indiana. Mr. McVisk has published numerous articles on insurance coverage, evidence, and tort reform. He is a director of the Illinois Association of Trial Defense and a DRI member.

Michelle M. Meyers is a partner with Burnham Brown PLC in Oakland, California. She regularly advises and defends insurance carriers in coverage litigation in Nevada and California. Ms. Meyers has extensive experience in representing insurance carriers in trial. She serves on the steering committee for DRI's Insurance Law Committee.

Andrew Miller is senior counsel with Clyde & Co US LLP in San Francisco. He focuses on general commercial litigation at both the trial and appellate levels, with an emphasis on insurance and reinsurance, including general liability, media/tech liability, and professional liability. Mr. Miller has participated in the successful defense of some of the largest insurance coverage cases ever tried to verdict in California. Jennifer S. Muse is a partner at the Los Angeles office of Anderson McPharlin & Conners LLP. Ms. Muse advises and represents insurers in all aspects of insurance coverage disputes arising out of first- and third-party insurance policies. An active member of DRI's Insurance Law Committee, she currently serves as its membership co-chair.

David P. Pearson is a senior shareholder and former chair of the litigation department at Winthrop & Weinstine PA in Minneapolis. He has over 30 years of experience representing insureds and insurers in complex commercial and insurance related litigation. He has represented many public companies, including insurance companies, banks, and broker-dealer firms in complex commercial litigation.

Audrey A. Seeley, a member at Hurwitz & Fine PC in Buffalo, New York, focuses on insurance coverage and no-fault coverage. She counsels insurers on personal and commercial lines policies and handles declaratory judgment actions in state and federal courts in New York. Ms. Seeley is the vice chair of DRI's Insurance Law Committee.

Neil H. Selman, managing partner at Selman Breitman LLP in Los Angeles, represents insurers in coverage related matters, including general liability, environmental, entertainment, professional liability, and extra-contractual issues. His expertise also includes primary/excess and surplus lines issues. Mr. Selman has litigated coverage and bad faith cases before the California Supreme Court and federal and state appellate courts in several jurisdictions.

Ross 0. Silverman, a partner at Katten Muchin Rosenman LLP in Chicago, chairs its health care fraud litigation practice. With extensive experience in RICO and health care fraud, he counsels insurers on best claims handling practices and litigation strategies to combat fraud. He has prosecuted RICO and fraud matters nationwide, obtaining multi-million dollar jury verdicts and substantial recoveries.

Kathleen M. Waters is the manager of the business insurance coverage division at Farmers Insurance in Westlake Village, California. She oversees a national team of claims professionals responsible for coverage investigations and determinations on casualty claims, as well as providing guidance to the entire business insurance claims operation on coverage matters.

Bryan M. Weiss is a partner at Murchison & Cumming LLP in Los Angeles, and co-chair of its insurance law practice group. He specializes in insurance coverage, with an emphasis on coverage issues related to intellectual property and business torts. A frequent author and speaker on insurance related issues, Mr. Weiss is a co-editor of DRI's *Covered Events*.

James J. Wrynn is a former New York State Superintendent of Insurance, whose private practice now focuses on assisting insurers and reinsurers with their regulatory needs. He is based in Goldberg Segalla LLP's Manhattan office and is a registered foreign lawyer in the United Kingdom. He leads the firm's insurance regulatory practice, where he counsels clients nationally and internationally. Π

GENERAL INFORMATION

CLE/CLAIMS ADJUSTERS ACCREDITATION

This seminar has been approved for MCLE credit by the State Bar of California in the amount of **13.5** hours, including **2.5** hours of ethics credit. Accreditation has been requested from every state with mandatory continuing legal education (CLE) requirements. Certificates of attendance will be provided to each attendee. Attendees are responsible for obtaining CLE credits from their respective states.

Application has been made for continuing education for claims adjusters. Credit availability and requirements vary from state to state; please check the DRI website at dri.org for the latest information for your state.

REGISTRATION

The registration fee is **\$745** for members and those who join DRI when registering and **\$975** for nonmembers. The registration fee includes course materials, continental breakfasts, refreshment breaks and networking receptions. If you wish to have your name appear on the registration list distributed at the conference and receive the course materials in advance, DRI must receive your registration by **March 21, 2013** (*please allow 10 days for processing*). Registrations received after **March 21, 2013**, will be processed on-site.

REFUND POLICY

The registration fee is fully refundable for cancellations received on or before **March 21, 2013**. Cancellations received after **March 21** and on or before **March 28, 2013**, will receive a refund, less a \$100 processing fee. Cancellations made after **March 28** will not receive a refund, but the course materials on CD-ROM and a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax to DRI's Accounting Department at 312.795.0747. All refunds will be mailed within four weeks after the date of the conference. Substitutions may be made at any time without charge and must be submitted in writing.

HOTEL ACCOMMODATIONS

A limited number of discounted hotel rooms have been made available at the **Swissôtel Chicago**, **323 E. Wacker Drive, Chicago**, **Illinois 60601**. For reservations, visit **dri.org** and go to the **Insurance Coverage and Claims Institute** page or **contact the hotel directly at 312.565.0565**. Please mention **DRI's Insurance Coverage and Claims Institute** to take advantage of the group rate of **\$239 Single/\$259 Double**. The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **March 12, 2013**, to be eligible for the group rate. Requests for reservations made after **March 12** are subject to room and rate availability.

SPECIAL DISCOUNTS

Group Discount

The first and second registrations from the same firm or company are subject to the fees outlined previously. The registration fee for additional registrants from the same firm or company is **\$695**, regardless of membership status. All registrations must be received at the same time to receive the discount.

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys, who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates and subsidiaries. In order to qualify for free registration, the individual must also be a DRI member and a member of DRI's Corporate Counsel Committee. Offer excludes the DRI Annual Meeting.

Claims Executives

Any member of DRI employed as a claims professional by a corporation or insurance company, who spends a substantial portion of his or her professional time hiring or supervising outside counsel in the representation of business, insurance companies or their insureds, associations or governmental entities in civil litigation, will be entitled to free attendance at any DRI program. Nonmember claims executives should contact DRI's Customer Service at 312.795.1101 for details. Offer excludes DRI Annual Meeting.

Travel Discounts

DRI offers discounted meeting fares on various major air carriers for **DRI's Insurance Coverage and Claims Institute** attendees. To receive these discounts, please contact Hobson Travel Ltd., DRI's official travel provider, at 800.538.7464. As always, to obtain the lowest available fares, early booking is recommended.

The taping or recording of DRI seminars is prohibited without the written permission of DRI.

Speakers and times may be subject to last-minute changes.

DRI policy provides there will be no group functions sponsored by others in connection with its seminars.

2013 SEMINAR SCHEDULE

| January 24–25 | Fire Science and Litigation FireSky Resort, Scottsdale, AZ | May 9–10 | Business Litigation InterContinental Chicago, Chicago, IL |
|---------------------------|---|------------|---|
| January 31– February 1 | Civil Rights and Governmental Tort Liability | May 9–10 | Intellectual Property InterContinental Chicago, Chicago, IL |
| Fabruary 20 | <i>Arizona Biltmore</i> , Phoenix, AZ Toxic Torts and Environmental Law | May 16-17 | Drug and Medical Device |
| February 28– March 1 | <i>The Ritz-Carlton, New Orleans,</i> New Orleans, LA | May 16-17 | Sheraton New York Hotel, New York, NY Retail and Hospitality Litigation and Claims Management |
| March 13—15 | Women in the Law | | InterContinental Chicago, Chicago, IL |
| | Eden Roc Renaissance Miami Beach, Miami Beach, FL | May 30-31 | Diversity for Success <i>Swissôtel Chicago</i> , Chicago, IL |
| March 20–22 | Trial Tactics <i>Paris Las Vegas</i> , Las Vegas, NV | June 6–7 | Insurance Bad Faith and Extra- Contractual Liability |
| March 21–22 | Medical Liability and Health Care Law | | Westin Boston Waterfront, Boston, MA |
| | <i>Eden Roc Renaissance Miami Beach,</i> Miami Beach, FL | June 13–14 | DRI International Prague Marriott Hotel, |
| April 3–5 | Product Liability Conference | | Prague, Czech Republic |
| | <i>Gaylord National Resort,</i> National Harbor, MD | June 20–21 | Young Lawyers The Cosmopolitan of Las Vegas, |
| April 10–12 | Insurance Coverage and Claims Institute | | Las Vegas, NV |
| | <i>Swissôtel Chicago</i> , Chicago, IL | June 27–28 | Government Enforcement and |
| April 24–26 | Life, Health, Disability and ERISA Claims Westin Copley Place, Boston, MA | | Corporate Compliance <i>Hotel TBD</i> , Washington, D.C. |
| May 1–3 | Employment and Labor Law Arizona Biltmore, Phoenix, AZ | July 25–26 | Class Action Hotel TBD, Washington, D.C. |



DIVERSITY AND INCLUSION IN DRI: A STATEMENT OF PRINCIPLE

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

SEMINAR SPONSORS

DRI wishes to thank our sponsors for their support at this year's seminar!







Insurance Coverage and Claims Institute

April 10-12, 2013 Swissôtel Chicago | Chicago, Illinois

For inclusion on the preregistration list and to receive course materials in advance, register by March 21, 2013.

| FORMAL NAME | | | TITLE | |
|---|-----------------------|---|---------------------------------------|--|
| NAME (as you would like it to appea | r on bad | ge) | | |
| COMPANY/FIRM/LAW SCHOOL | | | | |
| ADDRESS | | | | |
| CITY | | | STATE/P | ROVINCE ZIP/POST CODE |
| TELEPHONE | | FAX | | |
| EMAIL | | | | |
| Please list any special needs | | | | |
| Are you a first-time attendee at t | nis DRI se | eminar? 🖸 Yes 🖸 No | | |
| How many attorneys are in your firm? | | What is your primary area of practice? | | |
| REGISTRATION FEE | | | | |
| Registration fee includes semir DRI will email a link to downloa The CD will be included in the r copies by checking the appropi | ad the co egistrat | ourse materials to all registration packet on-site. You can c | ants two weeks ir order additional | |
| 🗆 Member | \$745 | | | Bdri |
| Nonmember | \$975 | | | |
| Government Member | \$500 | | | |
| Law Student Member | FREE | | | |
| In-House Counsel Member* | FREE | | | |
| Claims Executive Member* Group Discount* | FREE \$695 | (*as defined on page 6) | | Search the Apple store for DRI events and DRI The |
| ADDITIONAL COUR | SE MA | TERIALS | | Voice of the Defense Bar |
| □ Member \$75 □ N | Vonmem | ber \$95 | | |
| PAYMENT METHOD | | | | 3400-0155-21 ICCI |

| PAYMENT METHOD | | | |
|------------------|-----------------|-------------|-------------------|
| O My check for | _ (USD) is e | enclosed. | |
| Please charge my | \bigcirc VISA | □MasterCard | American Express. |

2013-0155B

| Card # | Exp. Date - |
|---|--|
| Signature | |
| <i>Please remit payment by MAIL to:</i> DRI 72225 Eagle Way, Chicago, IL 60678-7252 | <i>Please remit payment by COURIER to:</i> JP Morgan, Attn: DRI #72225 131 S. Dearborn, 6th Floor, Chicago, IL 60603 |

PHONE: 312.795.1101 | FAX: 312.795.0749 | EMAIL: Seminars@dri.org | WEB: dri.org



55 West Monroe Street | Suite 2000 | Chicago, IL 60603 USA

Free registration for DRI In-House Counsel and Claims Executives*

In-House Counsel

All in-house counsel who are members of DRI and members of the DRI Corporate Counsel Committee are eligible for free registration to DRI seminars. To redeem your free registration, please login to your member account and register for the seminar(s) of your choice. As a member, you are eligible to attend as many seminars as you would like free of the registration fees.

Claims Executives

Any member of DRI employed as a claims professional by a corporation or insurance company, who spends a substantial portion of his or her professional time hiring or supervising outside counsel in the representation of business, insurance companies or their insureds, associations or governmental entities in civil litigation, will be entitled to free registration at any DRI program. To redeem your free registration, please login to your member account and register for the seminar of your choice. Nommember claims executives should contact DRI's customer Service.

*Offers exclude the DRI Annual Meeting. See page 6 for eligibility requirements. For questions or more information, contact DRI Customer Service at 312.795.1101.

Not a member?

Visit dri.org to join today, attend the seminar at the discounted member rate and receive all of the valuable resources DRI offers to help build your professional network.

PRSRT STD U.S. POSTAGE PAID DRI